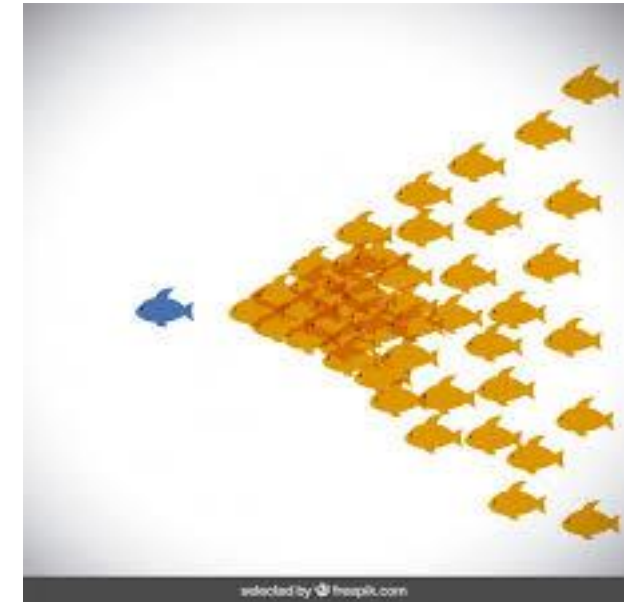


Steps to Becoming a GREAT Leader ...

At Work and in Life



Thank you Steve Jobs

“Here's to the crazy ones, the misfits, the rebels, the troublemakers, the round pegs in the square holes... the ones who see things differently -- they're not fond of rules... You can quote them, disagree with them, glorify or vilify them, but the only thing you can't do is ignore them because they change things... they push the human race forward, and while some may see them as the crazy ones, we see genius, because the ones who are crazy enough to think that they can change the world, are the ones who do.”

Steve Jobs (1955 -2011)

Discuss!

Share your thoughts with 3 – 4 others.

It's the

PEOPLE SKILLS folks!!!



It's NOT Rocket Science:

Workplaces that foster the right kind of culture

- Attract and retain the best employees
- Experience the most productivity from themand hence
- Are **profitable!**

It's really simple!

Coach vs. Manage

- To coach = to develop your staff (their skills, strengths, capacity, talents) and bring out their best performance (via goals, targets, values, discussion, support, listening and drawing distinctions.)
- To manage = to control, receive reports, take corrective actions and to manage actions.

Which do you do?

“BUSINESS IS ABOUT NOTHING IF NOT ABOUT PEOPLE. **FIRST, THE PEOPLE YOU SERVE, YOUR MARKET. **THEN** THE TEAM YOU BUILD, YOUR EMPLOYEES. **FINALLY**, YOUR MANY BUSINESS PARTNERS AND ASSOCIATES.”**

-RANDY KOMISAR

THE MONK AND THE RIDDLE



7 Competencies of Contemporary Leaders

#1 **Authenticity**

*The ability to be
genuine, as in “real.”*

#2 **Compassion**

The ability to feel for the hardship or difficulties of another person, and beyond that, a desire to see how she might be of help.

#3 **Involvement with Others**

He has a strong need and desire to be connected with others and to engage them in a powerful way.

#4 **Tenacity**

*She is comfortable with adversity,
doesn't allow it to stop her!*

#5 **Humility**

He is humble, e.g. respectful, open, modest, willing to look within his own reality of himself.

#6 **Passion**

She has very strong feelings and desires.

#7 **Fun (aka) A Sense of Humor**

He is playful, has a strong sense of enjoyment and is easily amused.

So, What Did You Learn?

Share two things

With another person:

1) An Action Plan

2) An Accountability

Plan

PRINCIPLES OF MANAGING FROM THE HEART*

Please don't make me wrong, even if you disagree.

Hear and understand me.

Tell me the truth with compassion.

Remember to look for my loving intentions.

Acknowledge the greatness within me.

* from the book *Managing From the Heart* by Hyler Bracey, Jack Rosenblum, Aubrey Sanford and Roy Trueblood. 1990. New York: Dell Publishing

In the words of Dr. Seuss:

Congratulations!
Today is your day
You're off to great places
You're off and away.

You have brains in your head.
You have feet in your shoes.
You can steer yourself
Any direction you choose

